



State of North Carolina Alcoholic Beverage Control Commission Newsletter

April 2009 Issue 6

Our best wishes go out to those ABC store Managers who have recently retired and congratulations on a job well done!

We also wish to recognize other ABC Managers and Industry Representatives who have long years of service and continue with the ABC system in North Carolina.

Don Layno
Director Distilled Spirits, NC
Banks Channel USA LLC
Morehead City, NC
39 Years



Hunting, cooking and eating wild game were passions for Don in the late 1960's. He became especially interested in how well certain wines paired with and enhanced the flavors of duck, geese, venison, and quail. An Episcopal priest

who hunted with Don recognized his love for cooking game and pairing game with wines. This priest, who was chaplain at Wake Forest University in Winston Salem, encouraged Don to go in to the wine business in Winston Salem. Don opened a wine store called Napoleon's and managed it from 1971 to 1974. After three years of retail experience, Don sold the store and moved to Raleigh, NC.

In 1975, Don took a position as Sales Manager with a Raleigh, NC wine and beer wholesaler, Mims Distributing Company. One of Mims' major suppliers, Schieffelin, offered Don a sales position in 1980, which he accepted. For twenty-four years, Don managed the sales of wine distributors for Schieffelin and retired in 2004.

Four months after his retirement, Don received a phone call from Banks Channel, requesting his assistance with Banks Channel's fledging Spirits Brokerage business. Don is the Director of Distilled Spirits for Banks Channel and works with the NC ABC to authorize new items and grow sales on existing Banks Channel brands throughout the NC ABC system. He finds it very rewarding to remain active in the industry he has loved for so many years.

Don has been married to his wife Jane for forty-one years. They have two daughters, one of whom is now working in the wine business. Don and Jane reside in Morehead City, NC, a coastal resort and fishing town.

John Morgan
Hendersonville ABC
Henderson County
37 Years



John began riding his bike a year ago for his health and has been successful in bringing his blood pressure and blood sugar under control. He started out riding just a few miles and is now up to 35-50 miles per week.

Our thanks to John for the following information - In November, 1972, he was working as an auto mechanic when he learned of a job opening at the ABC store from a friend who was employed there. After applying, he was hired as a clerk by Jim Bartlett, Supervisor. In May, 1976, he was promoted to Assistant Manager. Two years later, after adding a second store, he was promoted to Supervisor and still holds that position.

During the 37 years he has been employed, he has seen many changes: three to five-digit code numbers, no mandatory closing on election days, the number of available codes rising from 360 items to over 1600, from cash registers to computers, the sale of mixed beverages, and being able to accept credit and gift cards for purchases. From 1972 to 2009, the system's sales have risen from \$1.2 million to \$4.8 million.

Hendersonville ABC opened in 1960. Annual sales are approximately \$4.8 million.

Hendersonville is home to the annual Apple Festival, culminating in the Apple Parade that regularly draws up to 50,000 spectators.

Garry Harding
Morganton ABC
Burke County
34 Years



Garry has officiated in sporting events for some 41 years. At age 18, he began officiating with Little League baseball and was active for 20 years. Over the next few years, he began officiating high school soccer, football, basketball and

softball. He has officiated college softball for eight years in both the SAC (Southern Atlantic Conference) and Southern Conference. He also umpired the College Showcase Tournament for five years in Rock Hill, South Carolina. This tournament represented the best high school softball players in the nation. He has participated in two state soccer and one volleyball state championship and the first all-star soccer game in 1993, as well as three western football finals.

At age 14, Garry began his working career cutting grass for the city and, at age 15, was the first person hired at the Hardees in Morganton. He also worked as an industrial painter for Morganton Dying and Finishing for four years. He began his ABC store career in 1975 as a clerk under Manager Bill Swingle, and became Manager in August, 1981.

In 1963, Morganton opened its first ABC store as an over-the-counter store in the downtown area and was moved to the present location in 1964. In 1980, the store was remodeled and opened as a self-service store. There have been several "firsts" for the ABC store: first ABC store to accept credit cards, and first to order miniatures from the State ABC Warehouse of which eight brands were available. The chairman, Bill Davis, is perhaps the longest serving board member in the state with 46 years of service.

Garry has enjoyed woodworking for some 40 years and recently completed a home entertainment center. He and his wife are enjoying their granddaughter, Zoe, who is 13 months old. His plans are to continue working at the ABC store.

Garry's Officiating Plaques



Morganton ABC opened in 1963. Annual sales are approximately \$3 million.

Morganton was the hometown of Senator Sam J. Ervin, Jr. who served as Chairman of the Senate Watergate Committee.

Wanda Bullock LB&B Associates ABC Warehouse



Wanda is the 10th of 16 children in a close-knit family and early on found her place cooking and taking care of the

other siblings as they grew up on a farm in Zebulon, Wake County, NC.

After high school, Wanda attended MIT Technical School in Newark, New Jersey learning data entry and key punching. [At this time, computer cards had punched out holes that represented information. By running the cards through a feeder, the information was entered into the computer.] After her training, she returned to Raleigh, NC and for two years enrolled in ECPI, learning COBOL and RPG computer programming for main frame computers.

Wanda worked two years with Kerr Drug pulling orders for the chain stores and later was promoted to advertising. She then went on to work for HAS (Health Application Systems) as data control clerk and just before a scheduled promotion to scheduler in the computer room, the company lost their State contract to EDS which founded information technology outsourcing to industry nearly a half-century ago.

Through a mutual friend, Wanda learned of an opening at the State ABC Warehouse and, after applying, was hired as a computer operator for Dynateria, Inc. by the Project Manager, Chelsey Fincher. After a year on the job, she left to go to Black & Decker training in Towson, Md. for a month, and then returned to Raleigh. Upon returning to Dynateria's office to get her final paycheck, Mr. Fincher offered her the job of computer supervisor and she remains in this position today.

Wanda has seen the warehouse contract change hands two times during her tenure; first to J.A. Jones and currently

to LB&B Associates. She is attending Shaw University for a Business Management degree and plans to graduate in May 2010. Attending college has been a challenge for Wanda, but she is enjoying the journey.

Wanda is active, with her daughter, in the non-profit organization "Positive Attitude for Life," a mentoring program for girls ages 12-18. Annual conferences are held each August in Raleigh for four days with up to 75 girls participating. Their goal is to implement the program in the school system, other counties and states.

She and her husband, Jimmie were high school sweethearts, and have been married for 34 years. Wanda and Jimmie have two boys, Jimi and Keith, and a daughter, Keturah. Their four grandchildren, ages fourteen to three keep them looking forward to the future. Her past-time activities include working crypto quotes, attending family gatherings, planning family reunions and her annual Christmas Eve dinner that usually has over 100 in attendance, and assisting her husband in his photography business. She has no plans to retire any time soon.

LB & B Associates Warehouse Fleet



Charles Fowler
Monroe ABC
Union County
25 Years



Charles began his recurve archery hobby at the age of 12 and has participated in competitions for 25-30 years. These events have taken place at bow clubs around the state and in other states. Recurve archery is a technique well-used in modern archery competitions around the world. The recurve bow is the only form of bow permitted in the Olympics. He has a number of trophies from these competitions.

A Monroe County native, he began his working career with his father at his car dealership and, while there, attended the General Motors Training School. He opened an auto parts house in Charlotte in 1968 and later bought a parts house in Marshville and operated this business from 1970-1983.

After hearing of an opening at the ABC store, Charles began his career with the Monroe ABC Board in 1983 as a clerk under Manager Charles Sturgis. After 4-5 years, he began ordering for their two stores and in July, 1994, became Manager. At this time, their two stores

were closed and the store at today's location opened. During his tenure, sales have increased from \$1.9 to \$5 million.

Charles retired April 30, 2009 and, after a month, he will return on a consulting basis as needed for 1-2 days per week. His wife retired from the City of Monroe four years ago.

Charles' Archery Trophy Collection



Monroe ABC opened in 1963. Annual sales are approximately \$5 million.

Monroe was the hometown of Jesse Helms, the late U.S. Senator from North Carolina.

Johnny Eason
Whiteville ABC
Columbus County
8 Years

One of Johnny's favorite expressions around the ABC store is "if you have time to lean, you have time to clean." Although his tenure has been relatively short, he has accomplished many things during this period.

Johnny began his working career with Wicks Building Supply in his hometown of Farmville, NC as an inventory

controller for 1 1/2 years. He moved on to Dupont, in Columbus County, from 1970-1995 as a chemical technician. After taking an early retirement, he began his next career with Camtex International working as a consultant and traveled to China, India, Indonesia and Italy assisting with the installation of textile plants.

In 2001, after farming for five years, Johnny began his ABC store career on a part-time basis and, after a year, became full-time and a year later, became Manager. During his tenure, the store has been renovated and employees have become more customer oriented, assisting customers with product knowledge.



Johnny will be retiring June 30, 2009 and plans to be available, as needed, with a flexible schedule. His wife is retired and they plan to enjoy their new twin grandchildren who live nearby. They also have two grandchildren in Japan and hope they will be returning to the area in the next 4-5 years. He plans to do more fishing, working around home, and reading.

Whiteville ABC opened in 1967. Annual sales are approximately \$1 million.

Whiteville is the home of the North Carolina Museum of Forestry, a satellite museum of the North Carolina Museum of Natural Sciences.

**Sydney W. Dunn, Jr.
Hannah and Dunn, Inc.**



Sydney W. Dunn, Jr., 83, died Thursday, March 19, 2009. A memorial service was held Saturday at 11 am in the First Christian Church. A private committal was held at Greenwood Cemetery.

Mr. Dunn was born in Morehead City, NC to Sydney and Vertie Black Dunn on the 24th of February, 1926. He attended Greenville schools and left after the eleventh grade at the age of 17 to enter the United States Aviation Pilots Training Program. In 1944 he received an appointment to the United States Naval Academy and graduated with the class of 1948.

Vision problems prevented his return to pilot training and, in 1950, he received a Postgraduate Degree in Civil Engineering at Rensselaer Polytechnic Institute.

Mr. Dunn served at a number of Naval Stations until he resigned with a Hardship Discharge when his father contracted a fatal case of Leukemia and his father in-law a serious case of Parkinson's disease. He returned to

Greenville and served as President and later Chairman of Hannah and Dunn, Inc. for over 40 years. Mr. Dunn was the founding Chairman of the New East Bank of Greenville and a founding member of the Executive Committee of New East Bank Corp.

He was an active participant in the merger of New East Bank Corp with Triangle Bank Corp and served on the Executive Committee of the surviving bank. During the administration of Governor Bob Scott, he served as the Vice Chairman of NC State Ports Authority. At his death he was serving as the (past) Chairman of Southern Bank and Trust of Greenville. He was a member of the First Christian Church, a life member of the US Naval Academy Alumni Association and The Presidents Circle.

He is survived by his: wife of 60 years, Nancy Hannah Dunn, sons Lee H. Dunn and wife Tharon Sapp Dunn, S. Worth Dunn, III, and Stephen H. Dunn and wife, Linda Moseley Dunn, grandchildren Mason and Courtney Dunn, Leigh Dunn Hamm and husband, Cullin, and Blair Dunn Vana and husband, Matt, great-grandchildren, Luke, Charlotte and Matthew Vana, and sister Carmen Dunn Albea.

**Nathan "Mack" McDuffie Jessup Jr.
Elizabethtown ABC
Bladen County**

Obituary - Funeral services were held on Saturday, April 11, 2009, at 11:00 am at Wesley's Chapel United Methodist Church for Mack Jessup with Rev. Rusty Willis officiating. Burial was in the church cemetery.

He was retired as an Aviation Electrician from the United States Navy. He later retired from the Elizabethtown ABC Board after 22 years of service.



Mr. Jessup is survived by his wife, Carol Jessup of the home, two sons, Mike and Bill Jessup of Elizabethtown and one granddaughter, Sabre Jessup.

Our thanks to Carol Jessup for the following information - Mack spent 22 years in the US Navy traveling to many countries: Scotland, Japan, the Philippines, Thailand and New Zealand to name a few. He was stationed in California several times, Florida, Washington, Pennsylvania, Virginia, Georgia, Guam where he had three tours of Vietnam, and the Antarctic, flying out of Christchurch, New Zealand. His last duty station was Meridian, Mississippi when he retired and brought his family back to Elizabethtown in 1979.

In 1980-81, he went to school at Bladen Community College and received his two year Associates Degree in Business. While there, the students voted him President of the Student Government Association, which he enjoyed. He was past President of the Elizabethtown Kiwanis Club.

Mack enjoyed all family activities and especially going to sporting events for his two boys, Bill and Mike, over the years and for the last 10-11 years to his granddaughter's baseball, volleyball and soccer games and also her karate tournaments and pageants. He also enjoyed attending little league games.

Maggie Valley ABC – New



Send any retirement and store renovation announcements for inclusion in future newsletters to Guy Potts guy.potts@abc.nc.gov or call 919-218-0748.