



State of North Carolina
ALCOHOLIC BEVERAGE CONTROL COMMISSION

DOUGLAS A. FOX
CHAIRMAN

4307 MAIL SERVICE CENTER
RALEIGH, NC 27699-4307

COMMISSION MEMBERS:
RICKY WRIGHT
WAKE FOREST

MICHAEL C. HERRING
ADMINISTRATOR

(919) 779-0700
FAX (919) 662-3583

MIKE A. JOYNER
CHARLOTTE

MEMORANDUM NO 2694

TO: All County and Municipal ABC Boards
FROM: Michael C. Herring
Administrator
DATE: April 27, 2004

COMPANY / BROKER CHANGES

Effective *April 30, 2004*, **David Sparrow and Associates** will be the North Carolina broker for **Sans Wine & Spirits**, representing **Code 34-670**, Lismore Single Malt.

Effective *May 1, 2004*, **William Grant** will become the importer of Milagro Tequila, **Code 64-793, Silver; Code 65-246, Reposado; and Code 65-249, Anejo**. **Mutual Sales & Marketing** has been appointed to represent these brands beginning *May 15, 2004*.

Effective *May 1, 2004*, **White Rock** will become the marketing agent for Grand MacNish, **Codes 35-487 and 35-489**. **Alliance Spirits & Wine LLC - Pucillo Division** will continue as the North Carolina broker.

BILLING INFORMATION, ETC.

Mohawk/Marie Brizard Billings – Marie Brizard recently purchased Mohawk; therefore, be advised that the ABC warehouse will no longer bill under the name of Mohawk; they will be billing under the name Marie Brizard. If you still have invoices under both names, continue to send payments to the original address.

Todhunter will become **Todhunter / Cruzan LTD**.

NEW ITEM CORRECTIONS

The *correct* UPC number for Malibu Mango, **Code 49-364** is **089540463087**.
The *correct* proof for Mt. Gay Mango flavored rum, **Code 47-592** is **64°** (not 32°).
Code 27-031, Ridgewood 1792, is on **embargo** effective immediately.

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PRICE CORRECTION - EFFECTIVE MAY 1, 2004

Code 25-584, Wild Turkey 101 PET 750 ML, should be priced the same as the glass bottle, Code 25-583. Please correct your records:

<u>Case Cost</u>	<u>Case Cost W/ B&S</u>	<u>Retail Price</u>	<u>Mixed Bev.</u>	<u>Wholesale</u>
\$119.33	\$121.03	\$17.95	\$21.70	\$10.09

NEW COMPANIES - EFFECTIVE MAY 1, 2004

Alive Spirits
25 Sage Way
Napa, California 94559
(707) 254-9308

Bill Kennedy
Mutual Sales & Marketing
PO Box 26446
Raleigh, NC 27611
(919) 828-3842

Heartland
218 Tahlequah Trail
Springboro, Ohio 45066
(937) 743-2444

David Sparrow
Sparrow and Associates Inc.
PO Box 908
Washington, NC 27889
(252) 946-7622

JMB Imports
589 Stonemont Dr
Weston, Florida 33326
(954) 384-0494

Ashburn Kirby
Ashburn Kirby & Associates
4509 Brookhaven Dr
Greensboro, NC 27406
(336) 674-7555

MBT Wine & Spirits
1747 Van Buren St STE 1011
Hollywood, Florida 33020
(954) 457-5585

S. Worth Dunn
Hannah & Dunn LLC
909 Glenwood Ave
Raleigh, NC 27605
(919) 836-0300

Natural West
1500 South Milliken Ave STE D
Ontario, California 91761
(909) 390-5454
(919) 677-0244

Don Layno
Banks Channel LLC
610 Richard Dr
Cary, NC 27513

RETIREMENT

T.J. Spach, Manager of the Ocean Isle Beach ABC Board, and his wife Marilyn (clerk and bookkeeper) will be retiring on April 29, 2004. T. J. has 14 years of service and Marilyn has 12 years. We wish them both a long and enjoyable retirement. **CONGRATULATIONS!!**