

Profit Percent to Sales
Fiscal Year Ended June 30, 2016

ABC Board	Gross Sales	Income From Operations	Profit % Sales¹	# of Stores
Wake County ABC Board	121,358,332	20,137,083	16.59%	24
New Hanover County ABC Board	41,441,444	6,320,247	15.25%	8
Lincoln County ABC Board	2,776,643	420,179	15.13%	1
Mecklenburg County ABC Board	142,454,429	20,446,508	14.35%	23
Clinton ABC Board	2,011,426	284,570	14.15%	1
Dare County ABC Board	16,564,543	2,332,830	14.08%	5
Mooresville ABC Board	10,364,252	1,444,085	13.93%	3
Moore County ABC Board	10,325,403	1,393,280	13.49%	4
Pitt County ABC Board	18,092,316	2,267,581	12.53%	8
Hoke County ABC Board	1,441,478	175,969	12.21%	1
Triad Municipal ABC Board	42,647,863	5,183,282	12.15%	14
Boone ABC Board	6,072,523	737,490	12.14%	1
Carteret County ABC Board	13,329,745	1,604,957	12.04%	6
Morganton ABC Board	3,121,989	368,891	11.82%	1
Lexington ABC Board	4,225,608	497,637	11.78%	2
Asheboro ABC Board	3,360,500	389,286	11.58%	1
Durham County ABC Board	34,129,036	3,920,275	11.49%	8
High Point ABC Board	17,162,306	1,962,262	11.43%	6
Granville County ABC Board	3,904,486	443,101	11.35%	2
Jackson County ABC Board	4,343,850	492,407	11.34%	2
Cumberland County ABC Board	32,846,314	3,672,878	11.18%	10
Albemarle ABC Board	2,887,355	321,951	11.15%	1
Asheville ABC Board	30,368,799	3,330,268	10.97%	9
Brunswick County ABC Board	2,843,002	309,217	10.88%	2
Person County ABC Board	2,965,082	322,368	10.87%	2
Greensboro ABC Board	44,633,066	4,848,903	10.86%	15
Concord ABC Board	13,598,337	1,476,711	10.86%	6
Craven County ABC Board	10,029,387	1,075,625	10.72%	6
Monroe ABC Board	4,289,025	450,725	10.51%	1
Mount Holly ABC Board	2,074,233	215,976	10.41%	1
Indian Trail ABC Board	3,620,687	376,638	10.40%	1
Yadkin Valley ABC Board	1,449,102	150,648	10.40%	1
Clay County ABC Board	2,197,182	224,269	10.21%	1
Randleman ABC Board	1,533,013	155,837	10.17%	1
Angier ABC Board	1,765,401	177,626	10.06%	1
Lenoir City ABC Board	3,300,204	330,869	10.03%	2
Pittsboro ABC Board	1,345,107	133,984	9.96%	1
Pasquotank County ABC Board	3,322,401	329,448	9.92%	1
Elizabethtown ABC Board	1,275,753	126,182	9.89%	1
Black Mountain ABC Board	2,207,256	216,251	9.80%	1
Nash County ABC Board	10,239,844	980,791	9.58%	9
Southport ABC Board	2,677,444	255,777	9.55%	1
Thomasville ABC Board	2,765,981	263,038	9.51%	1

Profit Percent to Sales
Fiscal Year Ended June 30, 2016

ABC Board	Gross Sales	Income From Operations	Profit % Sales¹	# of Stores
Johnston County ABC Board	13,746,327	1,306,766	9.51%	8
Pembroke ABC Board	1,145,815	108,924	9.51%	1
Cramerton ABC Board	2,145,259	203,495	9.49%	1
High Country ABC Board	2,938,873	277,154	9.43%	1
Vance County ABC Board	3,740,377	352,305	9.42%	1
Onslow County ABC Board	15,968,124	1,473,555	9.23%	6
Bryson City ABC Board	1,917,456	174,016	9.08%	1
Blowing Rock ABC Board	1,532,727	137,229	8.95%	1
Waynesville ABC Board	2,509,505	223,687	8.91%	1
Lenoir County ABC Board	4,060,349	359,723	8.86%	3
Wayne County ABC Board	8,596,661	750,452	8.73%	5
West Jefferson ABC Board	1,637,597	142,903	8.73%	1
Waxhaw ABC Board	2,367,697	205,962	8.70%	1
Shallotte ABC Board	1,769,945	152,740	8.63%	1
Wallace ABC Board	1,513,906	130,479	8.62%	1
Orange County ABC Board	18,695,861	1,581,412	8.46%	8
Ocean Isle Beach ABC Board	1,932,745	161,236	8.34%	1
Gastonia ABC Board	10,028,429	835,857	8.33%	5
Pender County ABC Board	6,094,608	506,812	8.32%	4
Currituck County ABC Board	5,354,635	444,342	8.30%	3
Forest City ABC Board	2,014,290	166,937	8.29%	1
Statesville ABC Board	6,029,242	492,501	8.17%	2
Sparta ABC Board	753,192	59,763	7.93%	1
Oak Island ABC Board	2,762,322	218,899	7.92%	1
Hyde County ABC Board	814,628	63,035	7.74%	2
Hendersonville ABC Board	6,300,628	482,579	7.66%	3
Wingate ABC Board	1,464,047	111,901	7.64%	1
Brevard ABC Board	3,213,352	239,696	7.46%	2
Granite Falls ABC Board	1,020,818	75,857	7.43%	1
Maggie Valley ABC Board	2,369,651	175,771	7.42%	2
Saint Pauls ABC Board	1,239,616	91,512	7.38%	1
Warren County ABC Board	2,334,528	172,123	7.37%	2
Franklinton ABC Board	1,016,656	74,470	7.32%	1
Murphy ABC Board	2,824,995	206,803	7.32%	1
Weaverville ABC Board	2,598,073	187,411	7.21%	1
Rowan/Kannapolis ABC Board	12,609,147	900,034	7.14%	7
Lillington ABC Board	1,579,004	112,078	7.10%	1
Eden ABC Board	1,776,987	125,763	7.08%	1
Youngsville ABC Board	1,003,564	70,456	7.02%	1
Hertford ABC Board	1,018,774	70,988	6.97%	1
Tabor City ABC Board	726,761	50,557	6.96%	1
Martin County ABC Board	2,062,444	142,572	6.91%	2
Lake Lure ABC Board	876,025	60,394	6.89%	1

Profit Percent to Sales
Fiscal Year Ended June 30, 2016

ABC Board	Gross Sales	Income From Operations	Profit % Sales¹	# of Stores
Dunn ABC Board	2,173,848	146,550	6.74%	2
Pilot Mountain ABC Board	921,192	61,775	6.71%	1
Reidsville ABC Board	2,349,276	155,001	6.60%	1
Beaufort County ABC Board	5,061,625	333,944	6.60%	6
Catawba County ABC Board	18,240,068	1,202,481	6.59%	11
Calabash ABC Board	1,518,405	99,611	6.56%	1
Sanford ABC Board	5,317,952	342,073	6.43%	2
Kings Mountain ABC Board	1,512,707	97,215	6.43%	1
Wilson County ABC Board	8,112,410	520,281	6.41%	6
Tyrrell County ABC Board	459,160	29,432	6.41%	1
Wadesboro ABC Board	1,326,623	82,847	6.24%	1
Whiteville ABC Board	1,154,928	71,965	6.23%	1
Gibsonville ABC Board	1,124,646	69,934	6.22%	1
Highlands ABC Board	1,729,803	106,415	6.15%	1
Edgecombe County ABC Board	4,687,513	287,029	6.12%	6
Scotland County ABC Board	1,890,421	115,703	6.12%	1
Marion ABC Board	2,407,176	146,609	6.09%	2
Alamance Municipal ABC Board	12,162,821	712,464	5.86%	5
Shelby ABC Board	4,190,510	245,246	5.85%	2
Fletcher ABC Board	1,913,452	111,507	5.83%	1
Mount Airy ABC Board	2,230,710	128,643	5.77%	1
Siler City ABC Board	1,380,273	79,304	5.75%	1
Chatham County ABC Board	3,195,727	182,935	5.72%	3
Locust ABC Board	1,514,599	86,622	5.72%	1
Rockingham ABC Board	2,152,293	122,519	5.69%	2
Halifax County ABC Board	4,945,528	280,498	5.67%	5
Woodfin ABC Board	1,680,066	93,720	5.58%	1
Chowan County ABC Board	1,424,581	79,053	5.55%	1
Madison ABC Board	1,212,977	67,096	5.53%	1
Tryon ABC Board	419,702	22,953	5.47%	1
Sunset Beach ABC Board	1,566,505	85,284	5.44%	1
Spruce Pine ABC Board	1,240,046	63,771	5.14%	1
Louisburg ABC Board	1,461,648	72,817	4.98%	1
Pamlico County ABC Board	1,307,714	63,475	4.85%	2
Laurel Park ABC Board	1,170,234	55,796	4.77%	1
Lumberton ABC Board	3,692,770	175,325	4.75%	2
Norwood ABC Board	542,279	25,728	4.74%	1
Hamlet ABC Board	1,006,243	47,455	4.72%	1
Cooleemee ABC Board	1,024,044	47,433	4.63%	1
Liberty ABC Board	859,228	39,361	4.58%	1
Burnsville ABC Board	1,045,717	47,787	4.57%	1
Bunn ABC Board	761,959	34,671	4.55%	1
Dobson ABC Board	623,159	27,779	4.46%	1

Profit Percent to Sales
Fiscal Year Ended June 30, 2016

ABC Board	Gross Sales	Income From Operations	Profit % Sales¹	# of Stores
Canton ABC Board	1,355,720	60,259	4.44%	1
Brunswick ABC Board	525,967	23,051	4.38%	1
Fairmont ABC Board	618,819	26,972	4.36%	1
Valdese ABC Board	961,426	39,590	4.12%	1
Caswell County ABC Board	2,111,439	81,542	3.86%	4
Kenansville ABC Board	487,934	18,562	3.80%	1
West Columbus ABC Board	644,426	24,292	3.77%	1
Maxton ABC Board	693,331	25,854	3.73%	1
Newton Grove ABC Board	492,176	17,535	3.56%	1
Walnut Cove ABC Board	856,460	30,101	3.51%	1
Hertford County ABC Board	2,265,998	79,531	3.51%	3
Cherryville ABC Board	1,014,349	34,882	3.44%	1
Boiling Spring Lakes ABC Board	721,347	23,480	3.26%	1
Columbus ABC Board	614,475	19,995	3.25%	1
Washington County ABC Board	904,086	28,253	3.13%	1
Camden County ABC Board	1,362,653	40,789	2.99%	2
Rowland ABC Board	238,578	7,061	2.96%	1
Roseboro ABC Board	842,368	24,405	2.90%	1
Franklin ABC Board	2,591,203	72,061	2.78%	1
Wilkesboro ABC Board	2,237,997	55,433	2.48%	2
Red Springs ABC Board	655,931	15,733	2.40%	1
Belville ABC Board	3,273,522	77,865	2.38%	2
Rutherfordton ABC Board	1,257,792	28,485	2.26%	1
Lincolnton ABC Board	2,598,349	54,408	2.09%	2
Mount Pleasant ABC Board	683,121	13,681	2.00%	1
Montgomery ABC Board	1,479,619	28,768	1.94%	2
Lake Waccamaw ABC Board	315,029	6,044	1.92%	1
Jones County ABC Board	914,529	15,615	1.71%	3
Northampton County ABC Board	1,008,684	14,014	1.39%	4
Greene County ABC Board	737,199	7,864	1.07%	2
Bessemer City ABC Board	508,027	5,319	1.05%	1
Warsaw ABC Board	520,015	5,086	0.98%	1
North Wilkesboro ABC Board	1,256,819	5,891	0.47%	1
Andrews ABC Board	742,660	455	0.06%	1
Bertie County ABC Board	748,373	-9,878	-1.32%	1
Gates County ABC Board	688,000	-10,498	-1.53%	2
Garland ABC Board	240,287	-12,633	-5.26%	1
	1,003,349,033	112,297,023	11.19%	426

¹ Profit is based on Income from Operations which does not include Other Income & Expense categories