

NORTH CAROLINA ALCOHOLIC BEVERAGE CONTROL COMMISSION

SPECIAL PURCHASE ALLOWANCE (SPA)

30 – DAY PROGRAM

Minimum Amounts:

<u>Eligible Size</u>	<u>Delivered Price To NC Warehouse</u>	<u>Minimum Retail Discount</u>	
		<u>Jan – Oct</u>	<u>Nov - Dec</u>
1.75L	\$ 0 - UP	\$2.50	\$4.00
.75L	\$ 61 - 110.99*	\$2.00	\$3.00
.75L	\$111 – UP*	\$3.00	\$3.50

*Based on standard case configuration of 12 bottles/case.

The State ABC Commission is to be notified ninety (90) days prior to the months in which the SPA item will be offered. The Commission will notify the local ABC boards a minimum of sixty (60) days prior to the month the item is reduced at retail.

The price of each product is determined as follows:

Current F.O.B. on file plus Freight	\$ _____
Less SPA in the amount of	\$ _____
Net F.O.B., Freight and Bailment	\$ _____
Multiply by Markup (1.85565)	\$ _____
Add Bailment Surcharge	\$ _____
Divide by number of bottles	\$ _____
Local Bottle and Rehabilitation Charges (0.10)	\$ _____
Regular Bottle Price	\$ _____
Reduced Bottle Price	\$ _____

The SPA item listed must be available for purchase by local ABC boards at the reduced price the month prior to and the month in which the retail price is reduced. In the event outages occur and a local board is unable to obtain an allotted order, the supplier shall issue proper credits to the local board in the following month or month when available, if ordered by the local board, equal to the amount of shortage.

New items may be submitted for SPA after being listed for three (3) months.

If an item submitted for SPA is available in glass, plastic, co-pack, Christmas co-pack, or similar combinations, all items must be offered for approval as an SPA.

The same code will be approved by the Commission only **four** times in a 12-month period, and a **minimum of two months** must elapse between the listing of an SPA item and the next listing of the same code.

EXAMPLE: January: lockout, February: buy in, March: discount, April: lockout, May: buy in

Quarterly prices on file must remain in effect for the next pricing quarter, except when the price is increasing. This is true regardless of which month the SPA is offered in. In addition, an item cannot be submitted for SPA for the months directly before and after a quarterly price change (Ex. Jan/Feb) if the case cost is changing. The CCLB must remain the same for the two-month period in which the SPA is offered.

Items submitted for SPA shall not be reduced below the minimum required federal tax payment on the case.

This policy is subject to change without notice. The Commission reserves the right to alter this policy when it is deemed to be in the best interest of the State of North Carolina.

Monthly SPA Submittal Schedule

Notification is sent to the ABC Boards 30 days in advance of the start of the pass-through.

Month of Pass-Through	Submittal Date
January	October 1
February	November 1
March	December 1
April	January 1
May	February 1
June	March 1
July	April 1
August	May 1
September	June 1
October	July 1
November	August 1
December	September 1